

## Message Text

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41

ACTION ARA-10

INFO OCT-01 ISO-00 EB-07 /018 W  
----- 077125

R 252100Z APR 75  
FM AMEMBASSY SAN SALVADOR  
TO SECSTATE WASHDC 7948  
INFO USDOC WASHDC

UNCLAS SAN SALVADOR 1612

E.O. 11652 - N/A

TAGS: BTIO, ES

SUBJECT: PRODUCT OPPORTUNITY: ANDA'S SAN SALVADOR CITY POTABLE WATER  
(NORTH ZONE PROJECT)

REF: A) SAN SALVADOR 1190; B) STATE 089482;

1. NAPOLEON TERCERO, CHIEF OF ANDA'S SERVICES DEPARTMENT HAS INFORMED US THAT ANDA EXPECTS TO SPLIT UP PURCHASES FOR THE NORTH ZONE PROJECT AND SPREAD OUT BIDDING PROCESS OVER SEVERAL MONTHS, BEGINNING NEXT JUNE. HE WAS PLEASED THAT COMMERCE HAS ALREADY CONTACTED SEVERAL SUPPLIERS. HE EXPLAINED THAT DEADLINES MAY BE RATHER SHORT IN VIEW OF THE PROJECT'S URGENCY AND THE DELAYS CAUSED BY THE TIME-CONSUMING PAPERWORK IN WHICH ANDA IS NOW INVOLVED.

2. GORDON STEVENSON, CHIEF OF ANDA'S BRITISH TECHNICAL ADVISORY FIRM, WALLACE EVANS & PARTNERS, GAVE US THE FOLLOWING INFORMATION ON THE NUMBER AND CAPACITY OF ELECTRIC MOTOR-POWERED WATER PUMPS THAT ANDA WILL REQUIRE: A) SEVEN CENTRIFUGAL HORIZONTAL (OR VERTICAL) AXLE WATER PUMPS, OF 320 LITERS PER SECOND EACH, POWERED BY A 1,800 HP ELECTRIC MOTOR; B) TEN CENTRIFUGAL, VERTICAL AXLE WATER PUMPS, OF 200 LITERS PER SECOND EACH, POWERED BY A 615 HP ELECTRIC MOTOR, AND C) FOUR CENTRIFUGAL, VERTICAL AXLE WATER PUMPFYZ OF 200 LITERS PER SECOND, POWERED BY A 400 HP ELECTRIC MOTOR.

3. ANDA WILL ALSO REQUIRE: A) FOUR CENTRIFUGAL, VERTICAL AXLE WATER PUMPS, OF 300 LITERS PER SECOND EACH, POWERED BY AN 800  
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HP ELECTRIC MOTOR, AND B) FIVE CENTRIFUGAL, VERTICAL AXLE

WATER PUMPS, OF 200 LITERS PER SECOND EACH, POWERED BY A 550  
HP ELECTRIC MOTOR. THE LATTER (A) AND (B) PUMPS NOTT BE  
COMPLETELY ELECTRO-SUBMERGIBLE (SUBMERGIBLE PUMP AND MOTOR), OR  
ALTERNATIVELY BE OF THE TYPE WHICH HAS A ENBMERGIBLE PUMP,  
POWEJMTB BY AN ELECTRIC MOTOR INSTALLED ABOVE GROUND.

4. IT IS SUGGESTED THAT US MANUFACTURERS ACQUAINT ANDA ABOUT  
THEIR EQUIPMENT, DELIVERY AND INSTALLATION SERVICES BY WRITING  
AND SENDING CATALOGS, PREFERABLY IN SPANISH, DIRECTLY TO:

MR. GORDON STEVENSON  
WALLACE EVANS & PARTNERS  
APARTADO POSTAL 2030  
SAN SALVADOR, EL SALVADOR  
CENTRAL AMERICA.

CAMPBELWLL

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**To:** STATE  
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